



Training Logic Inc.

LEADERSHIP AND DEVELOPMENT TRAINING OPPORTUNITIES

Mastering Influence Series

Training Logic offers six different sessions in this series which will help your employees become better communicators, gain a better understanding of the role that employee perceptions play in communication dynamics, develop insight into human behavior and motivation, and educate your leadership on the importance of avoiding communication breakdowns. The four-hour sessions include:

- The power of communication positioning;
- Understanding employee perceptions;
- Identifying employee motivations;
- Exploring employee needs;
- The Diamond Communication Process; and
- Delivering Diamond Communications.

Dynamic Leadership Series

Training Logic offers six different sessions in this series which will empower your employees to become effective leaders, enhance your employees work habits, equip them with the proper skills to maintain their peak performance, and teach them the necessary steps to conduct an effective disciplinary meeting. The four-hour sessions include:

- The faces of leadership;
- Increasing employee performance;
- Enhancing employee work habits;
- Maintaining peak performance;
- Effective follow-up; and
- Effective discipline.

Workplace Big 5 Series

Training Logic's Five Factor Model provides you with an awareness of human personalities. This profiling program involves five dimensions of personality, a normal distribution of scores on these dimensions, an emphasis on individual personality traits, and preferences indicated by strength of score and a model based on experience.



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Utilizing Employee Motivations Series

Human nature can be described as very simple, yet very complex. Training Logic offers four different sessions in this series which will help leaders strategically utilize employee strengths for maximum productivity. The four-hour sessions include:

- Understanding employee motivations;
- Motivating employees;
- Managing employee motivations; and
- Leadership profiling.

Succession Development Series

Training Logic's Succession Development Series helps you identify potential leaders and prepare them to move effectively and efficiently into key positions. It's not about talents the organization needs now, but about projecting the talent, knowledge, skills and competencies needed for the future.

Succession management is critical to fulfilling your mission and creates an effective process for recognizing, developing and retaining top leadership talent. This unique program will establish a process to help you identify potential leaders and prepare them to move into key positions within the organization with as little hiccups as possible. This allows for smooth transitions and once taught, should be internally managed and driven. This six module series includes:

- The planning process that explores company expectations of key positions;
- Establishment of a competency checklist for key positions, exploration of a management proficiency review process;
- Communication and interaction with succession candidates;
- Information exchange between candidates and their supervisor and/or mentor;
- The manager, candidate, and assessment team meet and finalize the training and development plan for the upcoming year. A written plan is then prepared and distributed to all parties involved;
- This establishes the time table for review and plans the follow-up discussions for each candidate.



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ADDITIONAL LEADERSHIP AND DEVELOPMENT COURSE OFFERINGS

Leadership with Attitude

Emerson once said, “The world belongs to the energetic.” This four-hour session takes your employees through a motivating discovery of an attitude cycle that affects every employee within your organization.

Leadership & Safety

This four-hour session teaches your employees how to create and maintain a safety culture through employee motivation and behavior. Training Logic uses role playing and constructive feedback to strengthen your employees’ confidence and leadership skills.

Managing & Motivating a Multi-Generational Workforce

With today’s fast-paced and rapidly changing working environment, the face of your workforce is likely very diverse. It is critical that your leadership team be able to recognize the differences among generations to ultimately create a more effective, efficient and profitable team.

Motivating Generation X & Y

Generation X & Y is one of the largest workforce generations of our time. This four-hour training will address the question: “What can I do to motivate today’s workforce?”

Behavioral Interviewing

Training Logic utilizes behavioral interviewing, a technique that asks specific questions to predict a potential employee’s success based on actual past behaviors. This technique has been proven to assist managers in making solid hiring decisions based on information gained in interviews.

Selection & Hiring

As you know, your people are your most valuable and important resource. This four-hour session teaches you how to find and select the right people for the right position.



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Performance with Attitude

This four-hour session takes your employees through a motivating discovery of an attitude cycle that affects every employee within the organization.

Conducting Effective Meetings

Training Logic equips your employees with the tools they need to effectively develop and plan for effective meetings to ensure they have a positive impact on the efficiency of your employees.

Problem Solving

The ability to solve problems is essential in today's rapidly changing work environment. This four-hour training teaches your employees problem-solving techniques to identify root causes and implement effective and preventative actions.

Effective Performance Reviews

Training Logic teaches your leadership how to properly prepare in advance for effective performance reviews. This effort starts with managers who need to possess the proper skills to deliver in order to receive a positive behavior return from team members.

Diversity Training

A diverse workforce is commonplace in today's environment. This four-hour session teaches your employees the negative impacts of prejudice thoughts and teaches your employees how to capitalize on the strengths of each employee.

Train the Trainer

Dynamic training is one of the organization's most effective methods to educate, empower and develop teams. This four-hour session provides video feedback to each trainer to display their individual growth and development targets.

Management Support

This training session provides many benefits for your team. It increases team efficiencies, turnover reduction, improves communication, provides better conflict resolution, increases employee morale- all which lead to an increase in your customer satisfaction.



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Conflict Resolution

This four-hour session teaches your employees to better position themselves to resolve conflicts with both internal and external teams and customers. This course is a good compliment to “Understanding Employee Perceptions.”

Coaching & Motivating Employees

It is human nature to seek approval and recognition. This course is based on the P.R.I.C.E. model which helps participants understand what affects motivation. This four-hour session demonstrates how to coach employees toward better performance with a “want to” attitude versus a “told to” attitude.

Training can be customized and delivered to fit our client's needs and work schedules.

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